

# 100 Fastest-Growing Private Companies in the Bay Area

(Ranked by percent net revenue growth FY2007 - FY2009\*)

Rank	Prior	Company Address Phone   website	Percentage growth	2009 Revenue 2008 Revenue 2007 Revenue	Profit margin	Staff: 2009 2008 2007	Startup funding/ Year est.	Business description	Top Bay Area executive
1	NL	<b>Advantis Global Services</b> 425 Market St., Ste. 2200, San Francisco 94105 415-383-2000   www.advantisglobal.com	4,121.2%	\$10,835,673 \$3,054,444 \$256,695	11 to 15%	25 12 5	\$20,000 2007	IT contingent staffing, technical resources services	Bryan Barber and Jeff Taylor Principals
2	NL	<b>Modcloth Inc.</b> 651 Brannan St., San Francisco 94107 888-495-9699   www.modcloth.com	2,946.8%	\$15,591,108 \$3,018,328 \$511,714	NR	99 36 7	\$30,000 2002	Online retailer of independently designed women's clothing	Susan Gregg Koger and Eric Koger Co-founders
3	NL	<b>Stella &amp; Dot</b> 1860 El Camino Real, Ste. 420, Burlingame 94010 650-552-0093   www.stelladot.com	2,683.2%	\$32,883,720 \$3,774,879 \$1,181,506	16 to 25%	33 18 13	\$350,000 2004	Direct sales of boutique jewelry	Jessica Herrin Founder and CEO
4	NL	<b>Box.net Inc.</b> 409 Sherman Ave., Palo Alto 94306 650-329-1210   www.box.net	494.9%	\$5,287,173 \$2,525,056 \$888,762	Loss	65 45 12	\$95,000 2005	Cloud content management solutions	Aaron Levie Co-founder and CEO
5	NL	<b>LeadQual LLC</b> 6001 Shellmound St., Ste. 325, Emeryville 94608 510-653-3000   www.leadqual.com	452.5%	\$6,767,058 \$3,572,455 \$1,224,829	16 to 25%	78 39 14	NR 2005	Sales lead qualification and online marketing	Andrew Coleman Co-founder
6	NL	<b>Luminat Energy Corp.</b> 1320 Potrero Ave., San Francisco 94110 415-641-4000   www.luminat.com	443.5%	\$3,476,857 \$1,641,308 \$639,687	Loss	14 10 10	\$35,000 2004	Solar electric/thermal design-build	Jeanine Cotter CEO
7	NL	<b>Ammunition LLC</b> 1500 Sansome St., Roundhouse One, San Francisco 94111 415-632-1170   www.ammunitiongroup.com	372.3%	\$5,799,577 \$3,008,502 \$1,227,962	6 to 10%	NR NR NR	NR 1997	Product, interaction and brand design	Robert Brunner Partner
8	22	<b>oDesk Corp.</b> 4200 Bohannon Drive, Ste. 100, Menlo Park 94025 650-853-4100   www.odesk.com	344.6%	\$5,737,817 \$2,442,420 \$1,290,569	Loss	32 25 20	\$500,000 2004	Global employment platform	Gary Swart CEO
9	33	<b>Cantaloupe Systems Inc.</b> 612 Howard St., Ste. 600, San Francisco 94105 415-525-8100   www.cantaloupepsys.com	327.2%	\$9,035,281 \$2,506,120 \$2,115,139	Loss	23 18 20	\$60,000 2002	Wireless vending machine solutions	Mandeep Arora Co-founder and CEO
10	NL	<b>WDFa Marketing LLC</b> 535 Pacific Ave., 4th Floor, San Francisco 94133 415-391-6600   www.wdfamarketing.com	326.3%	\$17,073,843 \$12,013,653 \$4,004,746	Loss	47 23 13	\$35,000 2006	Micromarketing and advertising firm	Jason Hilton Managing partner
11	15	<b>Demandforce Inc.</b> 22 4th St., 12th Floor, San Francisco 94103 800-246-9853   www.demandforce.com	324.5%	\$6,391,387 \$2,941,314 \$1,505,658	Zero to 5%	46 29 19	NR 2003	Online customer communications and reputation marketing	Richard Berry President
12	28	<b>EPIC Insurance Brokers</b> 2000 Alameda de las Pulgas, Ste. 101, San Mateo 94403 650-295-4600   www.edgewoodins.com	312.2%	\$46,387,403 \$30,412,256 \$11,254,880	NR	286 NR NR	\$100,000,000 2007	Insurance broker/consultant	Dan Francis CEO
13	5	<b>Fitness Anywhere Inc.</b> 1660 Pacific Ave., San Francisco 94109 415-655-4740   www.fitnessanywhere.com	293.6%	\$14,283,974 \$6,740,017 \$3,629,168	Zero to 5%	57 44 30	NR 2004	Fitness equipment, programming and education	Randy Hetrick CEO
14	NL	<b>Sensys Networks Inc.</b> 2560 9th St., Ste. 219, Berkeley 94710 510-548-4620   www.sensysnetworks.com	256.5%	\$13,204,798 \$10,604,392 \$3,704,038	Zero to 5%	43 34 20	\$450,000 2003	Wireless traffic detection systems	Amine Haoui CEO
15	NL	<b>Tagged Inc.</b> 110 Pacific Ave., Mail Box #117, San Francisco 94111 415-946-1850   www.tagged.com	240.1%	\$22,728,537 \$11,667,259 \$6,682,037	Zero to 5%	66 43 38	\$1,500,000 2004	Social network focused on social discovery	Greg Tseng Co-founder and CEO
16	NL	<b>Roundtree Visuals Inc.</b> 6015 Christie Ave., Emeryville 94608 510-653-3300   www.roundtreevisuals.com	229.2%	\$686,434 \$575,298 \$208,544	16 to 25%	6 4 3	\$10,000 1984	Fine art and interactive media consulting	Deborah Roundtree Creative director
17	NL	<b>Bars + Tone</b> 1550 Bryant St., Ste. 1000, San Francisco 94103 415-222-6123   www.bars-tone.com	226.3%	\$2,046,875 \$1,102,219 \$627,309	NR	15 3 2	\$5,000 2001	Creative video agency	Stefan Welters President
18	NL	<b>Haiku by Sharon Eisenhauer Inc.</b> 6050 Lowell St., Ste. 112, Oakland 94608 510-654-1001   www.haikubags.com	221.2%	\$1,683,124 \$966,923 \$523,982	Over 25%	5 4 3	\$62,000 2004	Casual women's accessories	Sharon Eisenhauer Owner
19	NL	<b>Alamo Capital</b> 201 N. Civic Drive, Ste. 145, Walnut Creek 94596 925-472-5700   www.alamocapital.com	217.5%	\$6,540,107 \$3,367,771 \$2,059,774	11 to 15%	38 30 25	\$300 1987	Financial and insurance services	Nancy Mullally CEO
20	NL	<b>e-Storm International Inc.</b> 530 Bush St., Ste. 600, San Francisco 94108 415-352-1200   www.e-storm.com	210.9%	\$9,761,940 \$3,245,152 \$3,139,510	NR	22 22 7	NR 1998	Strategy/implementation interactive marketing agency	William Gaultier CEO
21	NL	<b>Ephox Corp.</b> 135 University Ave., Floor 2, Palo Alto 94301 650-292-9659   www.ephox.com	205.2%	\$4,689,210 \$3,031,653 \$1,536,560	Over 25%	22 22 17	\$450,000 1999	Website production software for businesses	Andrew Roberts CEO
22	NL	<b>Insight Resource Group</b> Three Altarinda Road, Ste. 301, Orinda 94563 925-254-4114   www.insightresourcegroup.com	203.0%	\$6,180,599 \$3,738,505 \$2,040,088	NR	12 8 4	\$40,000 2007	Print, displays and promotional products	Scott Mollahan President and CEO
23	NL	<b>KBA Docusys Inc.</b> 32950 Alvarado Niles Road, Ste. 505, Union City 94587 510-214-4040   www.kbadocusys.com	197.9%	\$7,925,122 \$6,051,770 \$2,660,752	Zero to 5%	38 32 17	\$500,000 2006	Sales and service of network printers, copiers and software solutions	Jim Graf CEO
24	27	<b>YapStone Inc.</b> 505 Sansome St., 8th Floor, San Francisco 94111 866-289-5977   www.yapstone.com	194.8%	\$31,036,531 \$17,484,467 \$10,528,152	NR	77 60 41	NR 1999	Real estate-focused e-payment solutions	Matthew Golis CEO
25	NL	<b>Vivo Inc.</b> 7901 Stoneridge Drive, Ste. 403, Pleasanton 94588 925-271-6800   www.vivoinc.com	189.4%	\$5,021,313 \$4,210,803 \$1,734,966	Loss	9 6 6	\$500,000 2006	IT staffing and consulting	Marilyn Weinstein CEO

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Ranking based on percent net revenue growth from FY2007 - FY2009.

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26	90	<b>LEGG Inc.</b> 2551 2nd St., Livermore 94550 925-605-4500   www.leggin.com	181.0%	\$16,892,103 \$7,337,449 \$6,011,364	Zero to 5%	19 17 15	\$20,000 1991	Detention equipment contractor	Robert Legg President
27	NL	<b>Sundia Corp.</b> 70 Washington St., Ste. 425, Oakland 94607 415-762-0600   www.sundiafruit.cpm	176.8%	\$6,132,466 \$5,932,801 \$2,215,249	NR	13 9 5	\$2,500,000 2004	Pre-packaged produce	Jim Watkins CEO
28	NL	<b>IntelePeer Inc.</b> 2855 Campus Drive, Ste. 200, San Mateo 94403 650-525-9200   www.intelepeer.com	176.4%	\$76,255,064 \$43,351,875 \$27,586,443	NR	NR NR NR	\$2,100,000 2003	Hosted, on-demand communications platform	Frank Fawzi Chairman and CEO
29	NL	<b>Opes Advisors Inc.</b> 555 College Ave., Palo Alto 94306 650-319-1600   www.opesadvisors.com	170.9%	\$18,059,312 \$5,539,082 \$6,667,644	NR	109 49 36	NR 2004	Financial advisory firm	Susan McHan Co-founder, president and CEO
30	NL	<b>Halus Power Systems</b> 2539 Grant Ave., San Leandro 94579 510-278-2212   www.halus.com	170.1%	\$1,718,000 \$844,576 \$636,000	NR	11 8 5	\$30,000 2000	Wind turbine supplier	Louis Rigaud General director
31	14	<b>Recurve Inc.</b> 1167 Mission St., 2nd Floor, San Francisco 94103 415-294-5380   www.recurve.com	163.7%	\$3,393,610 \$2,476,156 \$1,286,976	Loss	59 53 NR	\$50,000 2004	Home energy retrofitting	Andy Leventhal CEO
32	NL	<b>NetShelter Inc.</b> 128 King St., 3rd Floor, San Francisco 94107 415-796-7850   www.netshelter.net	154.5%	\$15,706,621 \$9,037,193 \$6,171,911	NR	NR NR NR	\$10,000 2006	Technology media company	Peyman Nilforoush Co-founder and CEO
33	NL	<b>Freedom Financial Network LLC</b> 1875 S. Grant St., Ste. 400, San Mateo 94402 650-571-0961   www.freedomfinancialnetwork.com	144.6%	\$106,376,384 \$74,872,779 \$43,497,815	NR	581 486 315	NR 2006	Personal finance services	Brad Stroh Co-founder and CEO
34	NL	<b>IMVU Inc.</b> 164 Hamilton Ave., Palo Alto 94301 650-321-8334   www.imvu.com	143.1%	\$22,354,305 \$11,318,135 \$9,196,561	NR	60 57 60	\$29,500,000 2006	Social entertainment network	Cary Rosenzweig CEO
35	NL	<b>DeviceAnywhere</b> 1730 S. Amphlett Blvd., Ste. 300, San Mateo 94402 650-655-6400   www.deviceanywhere.com	139.7%	\$16,472,917 \$13,224,022 \$6,871,283	NR	180 160 NR	NR 2003	Mobile application testing solutions	Faraz Syed Co-founder and CEO
36	7	<b>CCG Partners Inc.</b> 655 Redwood Highway, Ste. 311, Mill Valley 94941 415-380-1110   www.ccgpartners.com	136.5%	\$8,626,542 \$9,237,594 \$3,646,915	Over 25%	56 64 35	\$80,000 1986	Business, finance and technology consulting	Susan O'Connell CEO
37	NL	<b>Location Labs</b> 5980 Horton St., Ste. 675, Emeryville 94608 510-601-7012   www.location-labs.com	127.4%	\$7,592,609 \$3,928,537 \$3,339,434	11 to 15%	41 35 32	\$11,000,000 2000	Location-based services for mobile phone developers	Tasso Roumeliotis Founder and CEO
38	11	<b>Vino Volo</b> 121 Second St., Ste. 500, San Francisco 94105 415-255-0100   www.vinovolo.com	125.2%	\$9,129,721 \$5,865,283 \$4,053,844	Loss	77 50 35	\$1,000,000 2004	Airport dining	Douglass Tomlinson CEO
39	NL	<b>Scientific Certification Systems Inc.</b> 2200 Powell St., Ste. 725, Emeryville 94608 510-452-8000   www.scs-certified.com	123.2%	\$14,507,519 \$9,724,669 \$6,501,032	Zero to 5%	84 59 36	NR 1984	Environmental and sustainability certification; standards development	Stanley Rhodes President and CEO
40	NL	<b>Central Payment Co. LLC</b> 2350 Kerner Blvd., Ste. 300, San Rafael 94901 415-462-8335   www.cpay.com	123.0%	\$47,204,893 \$35,785,182 \$21,167,261	NR	98 71 63	\$500,000 2006	Bank card service provider	Zachary Hyman Co-managing partner
41	20	<b>Shmaltz Brewing Co.</b> 912 Cole St., Ste. 338, San Francisco 94117 415-655-3431   www.shmaltzbrewing.com	117.6%	\$1,908,482 \$1,563,871 \$877,075	Over 25%	7 5 3	\$1,000 1996	Artisan craft brewery	Jeremy Cowan CEO
42	NL	<b>Plimus Inc.</b> 49016 Milmont Drive, Fremont 94538 866-475-4687   www.plimus.com	117.3%	\$137,527,808 \$96,574,754 \$63,291,901	11 to 15%	64 NR NR	NR 2001	E-commerce tools and payment processing	Hagai Tal CEO
43	25	<b>UnitedLayer LLC</b> 200 Paul Ave., Ste. 110, San Francisco 94124 888-853-7733   www.unitedlayer.com	114.9%	\$6,858,080 \$6,357,065 \$3,191,492	11 to 15%	25 35 15	\$4,000 2001	Managed colocation and complex hosting	Arman Khalili CEO
44	53	<b>VerticalResponse Inc.</b> 501 2nd St., Ste. 700, San Francisco 94107 415-905-6880   www.verticalresponse.com	111.3%	\$18,191,937 \$13,208,054 \$8,607,783	6 to 10%	92 72 51	\$1,200,000 2001	Email marketing for small business	Janine Popick CEO
45	NL	<b>FGD - Financial Group Direct LLC</b> 2410 Camino Ramon, Ste. 166, San Ramon 94583 925-837-5900   www.financialgroupdirect.com	111.0%	\$1,241,049 \$1,082,988 \$588,260	NR	NR NR NR	\$2,500 2007	Staffing, consulting and recruitment services	Mark Woodburn President and founder
46	29	<b>Choicelunch?</b> 2000 Crow Canyon Place, Ste. 130, San Ramon 94583 925-837-0104   www.choicelunch.com	109.2%	\$5,368,496 \$3,948,261 \$2,566,742	Loss	87 51 47	\$25,000 2003	School lunch provider	Justin Gagnon CEO
47	NL	<b>True Wireless Inc.</b> 12657 Alcosta Blvd., Ste. 450, San Ramon 94583 925-362-9600   www.truewireless.com	104.7%	\$4,568,563 \$2,792,548 \$2,231,606	NR	35 23 13	NR 2004	Wireless enterprise solutions and expense management	Rob Chamberlin Founder and CEO
48	NL	<b>Think Connected LLC</b> 365 Main St., San Francisco 94105 415-901-5715   www.thinkconnected.com	103.9%	\$1,308,167 \$1,141,199 \$641,440	NR	NR NR NR	\$10,000 2003	IT managed services	Derek Grunewald Principal and founder
49	77	<b>Mekanism Inc.</b> 640 Second St., San Francisco 94107 415-908-4000   www.mekanism.com	102.8%	\$18,538,427 \$10,302,257 \$9,141,325	11 to 15%	32 24 19	NR 2003	Storytelling for emerging media	Pete Caban CEO
50	NL	<b>Joby Inc.</b> 1000 Sansome St., Ste. 150, San Francisco 94111 415-294-6700   www.joby.com	99.2%	\$16,471,745 \$11,235,354 \$8,268,706	NR	54 NR NR	NR 2005	Maker of creative/active consumer products	Forrest Baringer-Jones CEO

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51	NL	<b>3Degrees Group Inc.</b> Presidio of San Francisco, 38 Keyes Ave., San Francisco 94129 866-476-9378   www.3degreesinc.com	96.8%	\$20,344,467 \$26,666,516 \$10,335,756	NR	52 40 30	\$1,200,000 2007	Environmental commodities sales, trading and advisory	Dan Kalafatas President
52	NL	<b>FivePrime Therapeutics Inc.</b> 1650 Owens St., Ste. 200, San Francisco 94158 415-365-5600   www.fiveprime.com	96.0%	\$21,864,000 \$15,571,000 \$11,154,000	Loss	111 103 84	\$18,000,000 2002	Clinical stage biotechnology company	Julia Gregory President and CEO
53	NL	<b>Coverity Inc.</b> 185 Berry St., Ste. 1600, San Francisco 94107 415-321-5200   www.coverity.com	93.0%	\$29,387,000 \$21,918,000 \$15,227,000	Loss	123 155 87	NR 2002	Scalable precision software analysis	Seth Hallem President, CEO and co-founder
54	78	<b>TriNet Group Inc.</b> 1100 San Leandro Blvd., Ste. 300, San Leandro 94577 510-352-5000   www.trinet.com	89.8%	\$164,723,000 \$103,365,000 \$86,809,000	11 to 15%	884 450 400	NR 1988	Human resources outsourcing	Burton Goldfield President and CEO
55	NL	<b>Miller Law Group</b> 111 Sutter St., Ste. 700, San Francisco 94104 415-464-4300   www.millerlawgroup.com	86.7%	\$6,488,446 \$4,271,658 \$3,475,415	NR	30 25 18	\$10,000 1998	California employment law for business	Michele Ballard Miller President
56	6	<b>cPrime Inc.</b> 4100 E. Third Ave., Ste. 205, Foster City 94404 650-931-1650   www.cprime.com	84.3%	\$4,733,472 \$3,945,157 \$2,569,032	NR	48 27 14	\$10,000 2003	Project management consulting, staffing and training	Zubin Irani CEO
57	45	<b>Galaxy Desserts Inc.</b> 1100 S. Marina Way, Unit D, Richmond 94804 510-439-3160   www.galaxydesserts.com	77.9%	\$19,205,900 \$13,403,000 \$10,796,000	NR	200 180 120	\$210,000 1998	French-inspired desserts and pastries	Paul Levitan President and CEO
58	NL	<b>Trilibis Inc.</b> 700 S. Claremont St., Ste. 110, San Mateo 94402 650-646-2400   www.trilibis.com	74.3%	\$4,217,608 \$3,359,284 \$2,419,924	NR	24 22 20	NR 2002	Mobile website platform and services	Tom Burke CEO
59	NL	<b>Mazzetti Nash Lipsey Burch Inc.</b> 530 Bush St., Ste. 300, San Francisco 94108 415-362-3266   www.mazzetti.com	73.7%	\$29,841,127 \$29,638,605 \$17,176,936	Zero to 5%	165 170 160	NR 1962	Engineering design and consulting	Walter Vernon CEO
60	NL	<b>The Copier Network LLC</b> 1937 Davis St., Unit C, San Leandro 94577 510-601-9051   www.copiernetwork.com	71.8%	\$8,427,879 \$7,321,215 \$4,906,892	6 to 10%	15 12 10	NR 1996	Wholesale copiers and office equipment	Michael Cain Managing partner
61	NL	<b>Five9 Inc.</b> 7901 Stoneridge Drive, Ste. 200, Pleasanton 94588 925-201-2000   www.five9.com	70.3%	\$19,909,525 \$12,669,741 \$11,687,845	NR	NR NR NR	NR 2001	On-demand call center software	Mike Burkland CEO
62	NL	<b>Tea Collection</b> One Arkansas St., Ste. B, San Francisco 94107 415-621-9400   www.teacollection.com	67.0%	\$14,798,743 \$13,442,693 \$8,862,458	Zero to 5%	32 30 26	\$100,000 2002	Infants', children's and women's clothing	Leigh Rawdon CEO
63	NL	<b>InterSchola</b> 1004A O'Reilly Ave., 3rd Floor, San Francisco 94129 888-653-7360   www.interschola.com	66.4%	\$1,911,789 \$1,920,427 \$1,148,793	Loss	6 2 1	\$1,400,000 2004	Government agency online auction services	Melissa Rich President
64	NL	<b>EO Products</b> 15A Koch Road, Corte Madera 94925 415-945-1900   www.eoproducts.com	64.6%	\$8,532,374 \$6,479,085 \$5,184,556	NR	32 26 24	NR 1995	Manufacturer of natural and organic body care products	Brad Black and Susan Black Owners and co-CEOs
65	NL	<b>Freeborders Inc.</b> 350 California St., Mezzanine Level, San Francisco 94104 415-433-4700   www.freeborders.com	64.2%	\$28,811,000 \$26,184,000 \$17,542,000	Zero to 5%	421 608 521	\$42,000,000 1999	IT services, consulting and technology	Jean Cholka CEO
66	49	<b>AnswerLab LLC</b> 160 Spear St., Ste. 700, San Francisco 94105 415-814-9910   www.answerlab.com	61.0%	\$2,589,681 \$2,460,541 \$1,608,809	NR	14 10 7	\$30,000 2004	User experience research	Dan Clifford and Amy Bunker Co-founders and CEOs
67	72	<b>Biocare Medical LLC</b> 4040 Pike Lane, Concord 94520 800-799-9499   www.biocare.net	58.8%	\$23,853,036 \$19,476,059 \$15,020,640	6 to 10%	122 92 83	\$150,000 1997	Cancer diagnostics and related products	Roy Yih CEO
68	35	<b>TEECOM Design Group</b> 1333 Broadway, Ste. 601, Oakland 94612 510-337-2800   www.teecom.com	58.7%	\$7,799,023 \$7,715,547 \$4,913,316	NR	40 35 30	\$1,000 1997	Technology consulting, engineering, project management & research	David Marks CEO
69	39	<b>RenderSoft Inc.</b> 5801 Christie Ave., Ste. 275, Emeryville 94608 510-652-3936   www.rendersoftinc.com	58.6%	\$1,424,503 \$1,522,972 \$897,950	NR	NR NR NR	NR 1998	Contract staffing	Ali Imran President
70	NL	<b>Silicon Valley Staffing Group Inc.</b> 2200 Powell St., Ste. 510, Emeryville 94608 510-923-9898   www.svsjobs.com	56.1%	\$17,330,002 \$11,576,470 \$11,099,376	Zero to 5%	25 23 23	\$50,000 1996	Full-service staffing company	Eugene Lupario President
70	NL	<b>Granicus Inc.</b> 568 Howard St., Ste. 300, San Francisco 94105 415-357-3618   www.granicus.com	56.1%	\$10,002,206 \$10,370,144 \$6,409,046	Zero to 5%	100 80 50	\$325,000 1999	Content delivery platform for government	Tom Spengler Co-founder and CEO
72	NL	<b>Pacific Eagle Holdings Corp.</b> 3000 Executive Pkwy., Ste. 236, San Ramon 94583 925-866-9662   www.paceagle.com	55.8%	\$73,570,104 \$86,673,379 \$47,210,331	NR	870 921 560	NR 1992	Office and luxury hotel real estate investor	David Hennefer President
73	65	<b>Essai Inc.</b> 48580 Kato Road, Fremont 94538 510-580-1700   www.essai.com	53.1%	\$21,601,634 \$18,775,741 \$14,105,434	11 to 15%	125 100 80	\$1,000,000 2003	Custom engineering and manufacturing	Nasser Barabi President
74	NL	<b>Roger CPA Review</b> 1288 Columbus St., Ste. 278, San Francisco 94133 415-346-4272   www.rogercpareview.com	52.8%	\$2,989,720 \$2,534,892 \$1,957,172	16 to 25%	25 15 9	\$10,000 2001	CPA exam review test preparation	Roger Philipp Owner and CEO
75	NL	<b>Merced Systems Inc.</b> 333 Twin Dolphin Drive, Ste. 500, Redwood Shores 94065 650-486-4000   www.mercedsystems.com	52.3%	\$41,433,719 \$33,484,710 \$27,204,821	Zero to 5%	163 144 160	NR 2001	Sales and service performance management software	Matt Glickman CEO

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# 100 Fastest-Growing Private Companies in the Bay Area

(Ranked by percent net revenue growth FY2007 - FY2009\*)

Rank	Prior	Company Address Phone   website	Percentage growth	2009 Revenue 2008 Revenue 2007 Revenue	Profit margin	Staff: 2009 2008 2007	Startup funding/ Year est.	Business description	Top Bay Area executive
<b>76</b>	85	<b>The Online 401(k)</b> 530 Bush St., 9th Floor, San Francisco 94108 415-477-8800   www.theonline401k.com	51.8%	\$5,046,256 \$4,130,765 \$3,324,195	Zero to 5%	41 36 29	\$50,000 1999	Provides 401(k)s to small businesses	Chad Parks CEO
<b>77</b>	NL	<b>NorthBay Networks Inc.</b> 5750 Hollis St., Emeryville 94608 510-903-8999   www.northbay-networks.com	47.6%	\$6,004,716 \$4,642,112 \$4,067,575	NR	10 10 12	\$100,000 2001	General office equipment wholesale and resale	Michael Panico CEO
<b>77</b>	NL	<b>Flexperience Consulting LLC</b> P.O. Box 117586, Burlingame 94011 800-850-9591   www.flexperienceconsulting.com	47.6%	\$1,072,962 \$1,502,183 \$727,026	NR	10 15 12	NR 2006	Staffing firm	Sally Thornton Co-founder and president
<b>79</b>	3	<b>VOX Network Solutions Inc.</b> 250 E. Grand Ave., Ste. 55, South San Francisco 94080 650-989-1030   www.voxns.com	47.2%	\$9,973,994 \$8,754,830 \$6,774,325	Zero to 5%	60 50 28	\$1,000,000 2006	Voice and data networks	Scott Landis President and CEO
<b>79</b>	44	<b>ServiceSource International LLC</b> 634 Second St., San Francisco 94107 415-901-6030   www.servicesource.com	47.2%	\$110,677,000 \$100,280,000 \$75,189,000	6 to 10%	1012 746 568	NR 1999	Service revenue performance management	Mike Smerklo CEO
<b>81</b>	94	<b>Arborwell Inc.</b> 2337 American Ave., Hayward 94545 510-881-4260   www.arborwell.com	46.5%	\$10,691,829 \$10,858,048 \$7,296,060	6 to 10%	174 126 72	\$600,000 2001	Tree and landscaping services	Peter Sortwell President
<b>82</b>	64	<b>Xantrion Inc.</b> 651 20th St., Oakland 94612 866-926-8746   www.xantrion.com	45.7%	\$5,075,986 \$4,473,552 \$3,484,362	NR	26 25 19	\$6,000 2000	IT support for small business	Anne Bisagno President and CEO
<b>83</b>	71	<b>Qualys Inc.</b> 1600 Bridge Pkwy., Redwood Shores 94065 650-801-6100   www.qualys.com	45.4%	\$57,425,000 \$50,258,000 \$39,492,000	Zero to 5%	232 204 171	\$65,000,000 1999	On-demand security and compliance solutions	Philippe Courtot CEO
<b>84</b>	NL	<b>Stellar Solutions Inc.</b> 250 Cambridge Ave., Ste. 204, Palo Alto 94306 650-473-9866   www.stellarsolutions.com	45.1%	\$34,129,434 \$29,280,602 \$23,517,046	6 to 10%	121 107 92	\$5,000 1995	Aerospace engineering services	Celeste Ford Founder and CEO
<b>84</b>	17	<b>VitalWear</b> 384 Oyster Point Blvd., Ste. 16, South San Francisco 94080 650-553-4100   www.vitalwear.com	45.1%	\$7,514,558 \$7,380,758 \$5,178,586	6 to 10%	22 24 18	\$150,000 2001	Thermal/compression medical equipment	Howard Edelman CEO
<b>86</b>	NL	<b>Evocative Inc.</b> 1400 65th St., Ste. 150, Emeryville 94608 510-652-7500   www.evocative.com	44.8%	\$3,506,575 \$2,981,311 \$2,422,527	Over 25%	NR NR NR	NR 1996	Provider of colocation, managed servers and managed services	Patrick Rigney CEO
<b>87</b>	NL	<b>Picture Marketing Inc.</b> 1202 Grant Ave., Ste. D, Novato 94945 415-892-9000   www.picturemarketing.com	44.2%	\$3,008,367 \$2,057,198 \$2,085,855	6 to 10%	19 14 12	NR 2002	Photo-based social networking products/ services	Ron Tonini CEO
<b>88</b>	40	<b>El Camino Trailways</b> 214 Shaw Road, Ste. T, South San Francisco 94080 650-989-2600   www.elcaminotrailways.com	42.3%	\$4,714,803 \$5,754,996 \$3,313,060	Loss NR	NR NR NR	\$1,500,000 1962	Motor coach transportation services	Kumar Shah CEO
<b>89</b>	99	<b>WideOrbit Inc.</b> Two Harrison St., Ste. 600, San Francisco 94105 415-675-6700   www.wideorbit.com	41.4%	\$27,036,763 \$22,411,979 \$19,120,824	Loss NR	187 153 177	\$30,000,000 1999	Business management software for media companies	Eric Mathewson CEO
<b>90</b>	42	<b>LaunchSquad LLC</b> 116 New Montgomery St., Ste. 620, San Francisco 94105 415-625-8555   www.launchsquad.com	41.2%	\$4,306,162 \$4,307,941 \$3,050,541	6 to 10%	43 35 30	\$15,000 2000	Public relations and social media	Jason Throckmorton Co-founder and partner
<b>91</b>	96	<b>Eleven Inc.</b> 445 Bush St., San Francisco 94108 415-707-1111   www.eleveninc.com	40.2%	\$17,217,416 \$13,633,927 \$12,278,582	16 to 25%	87 76 62	\$120,000 1999	Advertising, design and digital firm	Courtney Buechert President
<b>92</b>	NL	<b>nCircle Network Security Inc.</b> 101 Second St., Ste. 400, San Francisco 94105 415-625-5900   www.ncircle.com	39.6%	\$21,853,000 \$18,073,000 \$15,649,000	Loss NR	82 82 80	\$1,200,000 1999	Automated security and compliance auditing	Abe Kleinfeld President and CEO
<b>93</b>	NL	<b>Circle Bank</b> 1400-A Grant Ave., Novato 94945 415-898-5400   www.circlebank.com	39.4%	\$12,530,000 \$10,661,000 \$8,989,000	NR	50 49 45	\$4,000,000 1996	Banking/finance	Kimberly Kaselionis President and CEO
<b>94</b>	81	<b>Cahill Contractors Inc.</b> 425 California St., San Francisco 94104 415-986-0600   www.cahill-sf.com	38.8%	\$232,231,265 \$208,764,654 \$167,343,696	Zero to 5%	223 218 178	NR 1974	General building contractors	John Cahill Jr. CEO
<b>95</b>	81	<b>Burr Pilger Mayer Inc.</b> 600 California St., Ste. 1300, San Francisco 94108 415-421-5757   www.bpmcpa.com	37.1%	\$67,146,000 \$56,629,420 \$48,977,890	NR	403 375 271	\$10,000 1986	Accounting and business consulting firm	Stephen Mayer President and CEO
<b>96</b>	83	<b>Hot Studio Inc.</b> 585 Howard St., First Floor, San Francisco 94105 415-284-7250   www.hotstudio.com	37.0%	\$6,321,642 \$6,345,226 \$4,615,341	Zero to 5%	36 35 33	\$10,000 1997	Design and strategy services	Maria Giudice Founder and CEO
<b>96</b>	52	<b>Orchard Hotels</b> 665 Bush St., San Francisco 94108 415-362-8878   www.theorchardhotels.com	37.0%	\$10,433,516 \$11,568,741 \$7,617,403	NR	89 100 89	NR 2000	Hotel	Stefan Muhle General manager/ regional director
<b>98</b>	NL	<b>Jacobs Associates Inc.</b> 465 California St., Ste. 1000, San Francisco 94104 415-434-1822   www.jacobs-sf.com	35.7%	\$33,124,548 \$27,839,277 \$24,414,094	NR	141 126 108	NR 1954	Engineering services	William Edgerton President
<b>99</b>	NL	<b>Partnership Capital Growth</b> One Embarcadero Center, Ste. 3810, San Francisco 94111 415-705-8008   www.pcg-advisors.com	33.5%	\$5,125,616 \$6,134,982 \$3,840,554	NR	19 14 8	\$1,000,000 2005	Investment bank in the healthy, active and sustainable living space	Brent Knudsen Founder and managing partner
<b>100</b>	NL	<b>EXP Pharmaceutical Services Corp.</b> 48021 Warm Springs Blvd., Fremont 94539 510-933-0900   www.expworld.com	32.7%	\$28,538,955 \$27,907,728 \$21,513,639	Zero to 5%	235 219 200	NR 1994	Pharmaceutical reverse distribution services	Gus Changaris CEO

This List includes privately-held companies headquartered in Alameda, Contra Costa, Marin, San Francisco and San Mateo counties, and the city of Palo Alto.

NR = Not reported. NL = Not listed. N/A = Not applicable. \*Net revenue = revenue less deductions for returns and allowances or credit, when applicable. Companies considered for this list must meet the following criteria: 1) Headquartered in the Bay Area; 2) Net revenue of greater than \$200,000 in fiscal year 2007; 3) Independent, privately-held corporation, proprietorship or partnership (not a subsidiary or division) through fiscal year 2009. PricewaterhouseCoopers was provided financial documentation by each of the companies in order to verify revenue figures.

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Ranking based on percent net revenue growth from FY2007 - FY2009.

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